



Why YPS?



In our opinion, the company you buy from is as important as the equipment itself, to ensure life time peace of mind. Therefore we think the following points are important attributes you should expect from a quality supplier of machinery.

-  **Long Term Track Record** YPS have been supplying quality shrink wrapping machinery since 1977 so have a wealth of knowledge and experience.
-  **Specialist Supplier** We supply all aspects of shrink wrapping and related systems first, second and third, which means we are totally focused on what we are good at. We specialise in shrink wrapping machinery and films and this is why we are leaders in this field.
-  **Strength and Stability** We actively encourage customers to credit check YPS. It is important to ensure any supplier will be around in the future to fulfil warranties and provide long term backup and support.
-  **UK Manufacturer** Supplying imported equipment is common place, but YPS also manufacture machinery. This means we have the technical skills to offer bespoke solutions.
-  **In-house Service Engineers** Backup and support is critical so we only use our own dedicated team of in-house service engineers, we don't rely on outside contractors. Our engineers have the knowledge and experience to respond professionally and quickly to all support issues. Each engineer has their own business card so they can be contacted directly for support.
-  **High Repeat Orders** We have many customers who have bought machinery repeatedly from us over the years, which is testament to the equipment we supply and the level of backup and service provided. Indeed over 40% of our annual sales now come from existing customers making repeat purchases.
-  **Customer References** Customers have been so pleased and satisfied with their machinery and experience of dealing with YPS that we have a large bank of written testimonial letters. We always recommend that you speak to some of our existing customers. Don't take our word for it! We actively encourage prospective customers to speak to existing ones about their experience of YPS.
-  **Part-Exchange** Taking old machinery in part-exchange makes an investment in new equipment more affordable and allows us to offer quality refurbished machinery if suitable.
-  **Flexible Terms** We have a number of hire and finance options designed to help facilitate any purchase.
-  **Reputation** YPS is a family run business so you are dealing with the owners. We pay attention to detail because our reputation is everything!

SHRINK WRAPPING solutions you can TRUST

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